

BOARD OF SCHOOL EDUCATION HARYANA

Syllabus and Chapter wise Division of Marks (2025-26)

Class- XI

Subject: Entrepreneurship

Code: 911

General Instructions:

1. There will be an annual examination based on the entire syllabus.
2. The annual examination will be of 60 marks and the internal assessment will be of 20 marks and the practical examination will be of 20 marks.
3. For Practical/Project Examination:
 - i) Written test based on project: 5 marks
 - ii) Practical record of 10 marks.
 - iii) Viva-voce of 5 marks.
4. For Internal Assessment:

There will be periodic assessment that would include:

 - i. For 6 marks- Three SAT exams will be conducted and will have a weightage of 06 marks towards the final Internal Assessment.
 - ii. For 2 marks- One half yearly exam will be conducted and will have a weightage of 02 marks towards the final Internal Assessment.
 - iii. For 2 marks- Subject teacher will assess and give maximum 02 marks for CRP (Classroom participation).
 - iv. For 5 marks- A project work to be done by students and will have a weightage of 05 marks towards the final Internal Assessment.
 - v. For 5 marks- Attendance of student will be awarded 05 marks as:
 - 75% to 80% - 01 mark
 - Above 80% to 85% - 02 marks
 - Above 85% to 90% - 03 Marks
 - Above 90% to 95% - 04 Marks
 - Above 95% - 05 Marks

COURSE STRUCTURE (2025-26)

CLASS-XI

Subject – Entrepreneurship

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S. No.	Unit	Marks
Unit 1	Entrepreneurship: Concept and Functions	14
Unit 2	An Entrepreneur	
Unit 3	Entrepreneurial Journey	16
Unit 4	Entrepreneurship as Innovation and Problem Solving	
Unit 5	Understanding the Market	12
Unit 6	Business Finance and Arithmetic	18
Unit 7	Resource Mobilization	
	Total	60
	Project Work	20
	Internal Assessment	20
	Total	100

Unit-1	Topics	Sub-Topics
<ul style="list-style-type: none"> • Entrepreneurship: Concept and Functions 	<ul style="list-style-type: none"> • Entrepreneurship 	<ul style="list-style-type: none"> • Concept, Functions, Need, Myths about Entrepreneurship • Advantages, Limitations and Process of Entrepreneurship, • Current Scenario of Entrepreneurial activity in India
Unit-2	Topics	Sub-Topics
<ul style="list-style-type: none"> • An Entrepreneur 	<ul style="list-style-type: none"> • Entrepreneur • Entrepreneurial Values, Attitudes and Motivation • Intrapreneur 	<ul style="list-style-type: none"> • Concept, Characteristics, Types and Competencies • Concept, Features and Importance • Meaning and Importance • Difference between Entrepreneur and Intrapreneur
Unit-3	Topics	Sub-Topics
<ul style="list-style-type: none"> • Entrepreneurial Journey 	<ul style="list-style-type: none"> • Idea generation. • Feasibility Study and opportunity assessment • Business Plan • Execution of Business Plan 	<ul style="list-style-type: none"> • Meaning of Business Ideas, Ways to generate Idea • Concept and Types of Feasibility Study • Meaning, Purpose and Elements • Drafting a basic Business Plan, Reason for success and failure of Business Plan
Unit-4	Topics	Sub-Topics
	<ul style="list-style-type: none"> • Entrepreneurs as problem solvers 	<ul style="list-style-type: none"> • Role of Entrepreneurs as problem solvers

Entrepreneurship as Innovation and Problem Solving	<ul style="list-style-type: none"> Innovations and Entrepreneurial Ventures – Global and Indian Role of Technology – E-commerce and Social Media Social Entrepreneurship 	<ul style="list-style-type: none"> Appreciate the role of global and Indian innovations in entrepreneurial ventures Meaning and Importance Concept, Features, Importance
Unit-5	Topics	Sub-Topics
<ul style="list-style-type: none"> Understanding the Market 	<ul style="list-style-type: none"> Market Market Environment Market Research Marketing Mix 	<ul style="list-style-type: none"> Concept and Types Micro and Macro Market Environment Concept, Importance and Process Concept and Elements
Unit-6	Topics	Sub-Topics
Business Finance and Arithmetic	<ul style="list-style-type: none"> Unit of Sale, Unit Price, and Unit Cost - for single product or service Costs Break Even Analysis - for single product or service 	<ul style="list-style-type: none"> Concept Meaning and Types - Start up, Variable and Fixed Meaning and Calculation of BEP
Unit-7	Topics	Sub-Topics
Resource Mobilization	<ul style="list-style-type: none"> Resource - Mobilization. 	<ul style="list-style-type: none"> Meaning, Types – Physical, Human, Financial and Intangible. Selection and utilization of human resources and

		professionals like Accountants, Lawyers, Auditors, Board Members, etc.
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MONTHWISE TEACHING PLAN (2025-26)

CLASS-XI Subject – Entrepreneurship Code-911

MONTH	UNITS AND TOPICS	PERIODS OF TEACHING	PERIODS OF REVISION	PROJECT WORK
APRIL	Unit 1: Entrepreneurship: Concept and Functions <ul style="list-style-type: none"> • Entrepreneurship – Concept, Functions and Need • Why Entrepreneurship for You • Myths about Entrepreneurship • Advantage and Limitations of Entrepreneurship 	15	3	3
MAY	Unit 1: Entrepreneurship: Concept and Functions <ul style="list-style-type: none"> • Process of Entrepreneurship • Entrepreneurship - The Indian Scenario Unit 2: An Entrepreneur	8	1	3
JUNE	SUMMER VACATIONS Homework: Revise April & May Syllabus Prepare Vocabulary Notebook.			
JULY	Unit 3: Entrepreneurship Journey	20	2	2

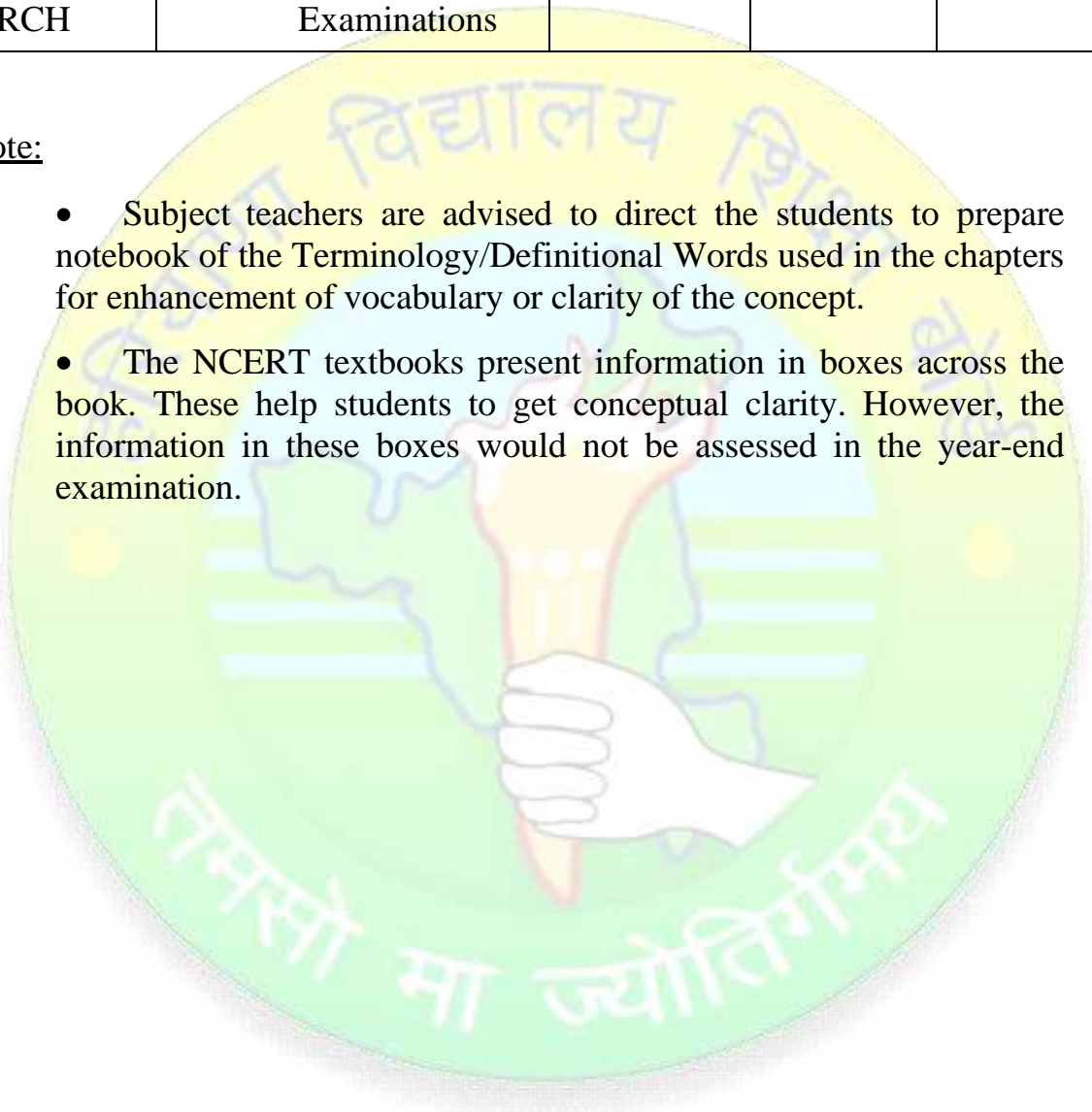
	<ul style="list-style-type: none"> Idea generation. Feasibility Study and opportunity assessment 			
AUGUST	<p>Unit 3: Entrepreneurship Journey</p> <ul style="list-style-type: none"> Business Plan: meaning, purpose and elements. Execution of Business Plan <p>Unit 4: Entrepreneurship as Innovation and Problem Solving</p> <ul style="list-style-type: none"> Entrepreneurs as problem solvers Innovations and Entrepreneurial Ventures – Global and Indian 	8 12	1 2	3 2
SEPTEMBER	<p>Unit 4: Entrepreneurship as Innovation and Problem Solving</p> <ul style="list-style-type: none"> Role of Technology – E-commerce and social media Social Entrepreneurship - Concept 	24	4	2

	<ul style="list-style-type: none"> • Half Yearly Exam 			
OCTOBER	Unit 5: Understanding the Market	20	4	2
NOVEMBER	Unit 6: Business Finance and Arithmetic <ul style="list-style-type: none"> • Unit of Sale, Unit Price and Unit Cost - for single product or service • Types of Costs - Start up, Variable and Fixed 	20	4	2
DECEMBER	Unit 6: Business Finance and Arithmetic <ul style="list-style-type: none"> • Break Even Analysis - for single product or service Unit 7: Resource Mobilization <ul style="list-style-type: none"> • Types of Resources – Physical, Human, Financial and Intangible. 14 • Selection and utilization of human resources and professionals like Accountants, 	6	1	3
			2	

	Lawyers, Auditors, Board Members, etc.			
JANUARY	Submission of Project and solution of queries.	15		3
FEBRUARY	Revision Of Whole syllabus		18	
MARCH	Examinations			

Note:

- Subject teachers are advised to direct the students to prepare notebook of the Terminology/Definitional Words used in the chapters for enhancement of vocabulary or clarity of the concept.
- The NCERT textbooks present information in boxes across the book. These help students to get conceptual clarity. However, the information in these boxes would not be assessed in the year-end examination.



QUESTION PAPER DESIGN (2025-26)

Class- XI

Subject: Entrepreneurship

Code: 911

Time: 3 Hrs.

Competencies	Marks	Percentage
Knowledge	24	40%
Understanding	18	30%
Application	12	20%
Skill	6	10%
Total	60	100%

Type of Question	Marks	Number	Description	Total Marks
Objective Questions	1	15	6 Multiple Choice Questions, 3 Fill in the Blanks Questions, 3 One Word Answer Type Questions, 3 Assertion-Reason Questions	15
Very Short Answer Type Question	2	6	Internal choice will be given in any 2 questions	12
Short Answer Type Question	3	6	Internal choice will be given in any 2 questions	18
Essay Answer Type Question	5	3	Internal options will be given in all the questions	15
Total		30		60